From: <u>Danny Cooke</u>
To: <u>Mathew Schulze</u>

Cc: bonnie@jerocorp.com; Bridges, George; kdebro@astrondevelopmentcorp.com; sidney@butlereg.com;

tomt@jerocorp.com; Judith Johnsen

Subject: Re: Block 50 Payment

Date: Thursday, January 16, 2014 8:56:06 AM

Matt.

Thanks for reaching out and expressing your concern.

We needed to check into some specifics of the work for which you are requesting payment. It appears that this lumber delivery occurred in December. Roberts Obayashi just submitted their Dec progress payment to us (actually last week) Terms are 30 days pay, so Lennar would not be issuing payment till Feb. These are the terms Roberts Obayashi signed up for. Depending on the terms of your contract with Astron or Roberts Obayashi, you may have entitlement to an early pay. Either way, this is something Lennar is not privvy to nor involved with. Scott Smith agreed to check into it on your behalf.

Thanks again for the inquiry.

Danny Cooke, Executive Vice President Construction & Development Bay Area Division

One California Street, Suite 2700 San Francisco, CA 94111

Email: Danny.Cooke@Lennar.com

Phone: 415-344-8882

From: Mathew Schulze <matt@dldlumber.com>

To: "tomt@jerocorp.com" <tomt@jerocorp.com>, "bonnie@jerocorp.com" <bonnie@jerocorp.com>,
"kdebro@astrondevelopmentcorp.com" <kdebro@astrondevelopmentcorp.com>, "danny.cooke@lennar.com"
<danny.cooke@lennar.com>, "george.bridges@sfgov.org" <george.bridges@sfgov.org>, "sidney@butlereg.com"

<sidney@butlereg.com> Date: 01/14/2014 09:48 AM

Block 50 Payment

Good morning,

Subject:

I just wanted to thank everyone that is involved in getting SBE companies involved in the Hunters Point Navy Shipyard Redevelopment Project.

Astron Development contacted DLD Lumber for some plywood and needed it the next day. I contacted Tom at Roberts Obayashi to confirm that they would do a joint check since Astron does not have an account with DLD Lumber. Tom confirmed that they would and got me in contact with Bonnie who is handling all the payments. After delivery, I immediately sent over a copy of the signed delivery tag, signed estimate agreeing to the price, and invoice. I then mailed the original conditional release sign in blue ink per Lennar's request. Roberts Obayashi has all supporting documentation for payment.

Since Astron Development does not have an account and still has not completed the credit application, our invoice is due on receipt. I understand that it may take a few days to cut check but it has been 3-1/2 weeks since we promptly delivered the material and all of the necessary paperwork. I have talked to Bonnie and she stated that Lennar only pays when all of the subs have all of their paperwork in. So our payment is being held up because a sub contractor, that has nothing to do with DLD Lumber, has not completed their paperwork.

Please remember that we are a SBE and other companies are SBE and it is not right to hold up payment for reasons that we cannot control. Let me know with a date the check will be cut to DLD Lumber.

Sincerely

Matt Schulze
DLD Lumber Co.
PH: 415.467.6832
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Superior Service